

Ewen Mackenzie-Bowie  
Chairman, ICL Education Group  
ICL Business School  
Level 1, 10-14 Lorne Street  
Auckland 1010  
New Zealand

31 January 2018

Dear Ewen,

**Articulation for Graduates from ICL: - New Zealand Diploma in Business Level 5**

The Massey Business School has agreed to staircase students who have completed the ICL Business School (ICL) full-time one-year, 120-credit New Zealand Diploma in Business (Leadership and Management) Level 5 into the Bachelor of Business (BBus) and the Bachelor of Retail and Business Management (BRBM) based on the policy covered in points 1-5 below.

Students who do not have a university entrance qualification, which includes literacy and numeracy requirements as set out by the New Zealand Qualifications Authority (NZQA), will gain entry to the BBus and BRBM programmes at Massey University on the following bases:

1. Students who have completed the ICL New Zealand Diploma in Business (Leadership and Management) Level 5 with a 'B' average grade or above will gain entry to the BBus and BRBM.
2. Up to sixty (60) credits for a completed New Zealand Diploma in Business (Leadership and Management) Level 5 will be granted towards the BBus and BRBM as follows:

**BBus**

115.115 Management in Context (15 credits)  
45 unspecified credits at the 100-level.

**BRBM**

115.115 Management in Context (15 credits) ~  
15 unspecified credits at the 100-level

Students applying for credit on the basis of having completed the New Zealand Diploma in Business (Leadership and Management) Level 5 with ICL should supply a ICL transcript for confirmation purposes.

3. Students who achieve a 'B' pass grade or above in four or more New Zealand Diploma (Leadership and Management) in Business Level 5 courses will gain entry to Massey Business School degree programmes subject to having achieved an IELTS score of 6 (sub-minima 5.5) or an equivalent score in an NZQA approved English language test. No credit

will be provided for an incomplete New Zealand Diploma in Business (Leadership and Management) Level 5.

4. Credit will not be granted for New Zealand Diploma in Business (Leadership and Management) Level 5 courses passed subsequent to the student enrolling in a Massey University BBus degree programme.
5. Students must present evidence of having completed the New Zealand Diploma in Business (Leadership and Management) Level 5 with ICL prior to entering Massey University when they apply for credit on entry to a Massey University programme.

This arrangement is based on the New Zealand Diploma in Business (Leadership and Management) Level 5 programme at ICL comprising the courses detailed in Appendix A.

Massey Business School looks forward to welcoming students with a New Zealand Diploma in Business (Leadership and Management) Level 5 from the ICL Business School.

Yours sincerely



Dr Claire Matthews  
Director Academic Programmes  
Massey Business School

Appendix A: New Zealand Diploma in Business (Leadership and Management) Level 5 programme at ICL comprises the following courses:

Course Code	Course Title	Level	Credits
NZDB5200	Business Fundamentals	5	15
NZDB5201	Professional Practice & Communication Business	5	15
NZDB5202	Contributing to Business Innovation & Change	5	15
NZDB5210	Managing Business Operations	5	15
NZDB5211	Business Planning	5	15
NZDB5212	Leading Business Activities & Change	5	15
NZDB5213	New Zealand Business Environment	5	15
NZDB5214	Managing Projects	5	15
Total Core Credits			120